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January 20, 2015

To Whom It May Concern,

It is with pleasure that I recommend The Medicus Firm for any physician recruiting needs a hospital or group might have. We elected to partner with The Medicus Firm in February of 2014 due to their excellent reputation in the market, the contract they offer, and their regionalized recruitment approach. In early March, our recruiter personally visited our facilities and community to better understand who we were looking for and what we have to offer. We were impressed with the thorough approach on the front end and it has proven to be very worthwhile.

The results have been excellent, and we are very happy with how they have represented our facility. We were interviewing our first candidate within 45 days of the targeted marketing campaign and have successfully filled two critical needs – a Pulmonologist and Hospitalist. We now have them working on our primary care needs.

We chose to utilize their multi-search agreement as our needs are often times fluid, so flexibility and cost-effectiveness are extremely important. With our specialty needs completed, the focus on Primary Care has been great, and we have continued to be impressed with the thoroughness of the candidate cover letters presented. It is obvious that their recruiters take the time to adequately screen physicians and only present the ones who are truly potential fits for our opportunity. It is amazing how much time and effort this saves us.

The Medicus Firm's regional recruitment approach combined with their professionalism and timely communication makes it easy for me to recommend them without reservation. We look forward to a long-lasting relationship and many more placements to come.

Sincerely,

A handwritten signature in black ink, appearing to read "Ben Nielsen", with a stylized flourish at the end.

Ben Nielsen
Vice President, Ambulatory Services
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