



**JOHNSON
MEMORIAL
HEALTH**

September 15, 2020

I am pleased to write this reference letter on behalf of The Medicus Firm for their assistance in recruiting a Medical Director to my organization. I am the Vice President of Physician Services of a nationally recognized network of physicians and advanced practice providers located in Franklin, IN.

I have worked both directly and indirectly with The Medicus Firm and my recruiter David on and off for a period of three years. The Medicus Firm has delivered quality candidates, communicates timely, appreciates and understands boundaries, and is less so a “sales pitch” and more so a collaborative relationship. Other search firms have a tendency to continuously cold call or aggressively seek out business. While this approach works for some organizations, it’s a style that comes across as being another number as opposed to a trusted partner. In our most recent work with The Medicus Firm, we directly sought their help and expertise in recruiting a Medical Director of Anesthesiology.

Our recruiter David was excellent and easy to work with and successfully recruited a Medical Director of Anesthesiology for us in just over 6 weeks.

I can say with confidence that we have found our true long-term partner for provider recruitment.

Charles “Chip” Johnson, MHA
Vice President, Physician Services
Johnson Memorial Health