



Dedicated to Hope, Healing and Recovery

February 14, 2013

To Whom It May Concern,

I wanted to write this reference letter for The Medicus Firm based on the work they have done for our organization. As the Vice President of Development for the Southeast Region for Kindred Healthcare, we have in several instances needed assistance with physician recruiting at our various facilities or with the groups that service our LTAC locations. Kindred has had a long standing relationship with The Medicus Firm, so I decided to utilize their services for searches in our region.

The results have been excellent. Our recruiter, in each market and in each different circumstance, did a very thorough job on the front end of the search setting it up for success. He was able to educate the groups we work with on the physician market, and he really helped with advice on both the recruiting process and contract assistance. We have signed excellent Internal Medicine, Pulmonary/Critical Care, and Physiatry (PM&R) physicians in various locations, and in each search the candidates have been well screened and prepared for the interview. The Medicus Firm understands the nuances of rehab and LTAC services, and I felt through each search that they provided candidates an accurate understanding of each opportunity.

The Medicus Firm contract is user friendly and is flexible and provides a lot of value compared to others. I really appreciate the combination of price, excellent communication, professionalism, and quality candidates that we have received. I am very happy we chose them as our partner for physician recruiting, and I would highly recommend their services to anyone wanting quality physician candidates.

Sincerely,

A handwritten signature in black ink, appearing to read "Tanya Snodgrass", with a long horizontal flourish extending to the right.

Tanya Snodgrass
Vice President, Development
Southeast Region
Kindred Healthcare
Tanya.Snodgrass@kindred.com