



July 13, 2011

To Whom It May Concern:

Sierra Medical Center began working with Jason Farr and Steve Look of The Medicus Firm in early 2011. They have partnered with us in order to successfully recruit physicians for independent single-specialty groups, multi-specialty groups, and non-profit clinics aligned with the hospital network. In all cases, they have delivered as promised and have been able to navigate through the "roadblocks" we encountered in our past recruitment efforts.

Jason and Steve have embraced our recruitment mission and truly understand our goals as an organization and apply this insight to the searches they work. Their knowledge of the market dynamics and the uniqueness in recruiting to our community has been instrumental in our ability to succeed with challenging searches.

The candidates they present are fully informed of the parameters of the various practice opportunities, as well as our community and our hospital network. Thus, they have the background, training and motivation necessary to be successful in our environment. Communication is clear, direct and relevant, and there are no surprises.

I have worked with a variety of physician search firms throughout my career. What I have found with The Medicus Firm, and with Jason Farr and Steve Look in particular, is a professionalism and commitment to me, the client, that far exceeds expectation. I will continue to work with The Medicus Firm because of their results, they are easy to work with and they have become a true "partner" to our hospital network and medical community.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ana Stevens".

Ana Stevens  
Physician Recruiter  
Sierra Medical Center

Where Quality and Commitment Come Together