



P.O. Box 250
2305 S. 65 Highway
Marshall, MO 65340
(660) 886-7431

I fill the majority of my physician searches on my own and through the occasional efforts of contingent search firms. In the past, I have been very dissatisfied by retained search firms and have subsequently been quite wary of them. I had talked with The Medicus Firm a number of times prior to engaging them on my Orthopedic Surgery search and decided to give them a shot since I was not having much success through my typical means of recruiting with such a tough search.

From the start I was very pleased with my recruiter and his knowledge of the Missouri physician recruiting environment. His level of communication with me throughout the recruiting and physician negotiation process was very good. It was not uncommon for me to talk with him at night and even on weekends about doctors we were working with through The Medicus Firm. He was very straight forward and honest about the process and I found that to be refreshing considering my past exposure to retained firms. He worked hard for me and my hospital to ensure that nothing fell through the cracks during our negotiations with the doctor we hired through him.

Physician recruiting is an industry of numerous unfulfilled promises. But I can say with confidence that The Medicus Firm did what they said they would do and I am happy to recommend them to any hospital that is in need of outside recruiting assistance.

Sincerely,

A handwritten signature in red ink that reads 'Ronald A. Ott'. The signature is stylized, with the first letters of each name being prominent.

Ronald A. Ott
President & CEO